

Area IT Service Providers

Listed by Year Locally Established

| | Employees | Year Locally Established | Top Local Officer | Services Offered* | Operating Systems |
|---|-----------|--------------------------|-------------------|--|-------------------------------------|
| Virtual Technologies Group Maumee & Lima | 60 | 1962 | Tom Allen | App Dev; DR; Cloud Svcs; INTG; Virtualization/VDI; Security; Design/Build Network Solutions; Software Design/Dev; Web Maint; Remote/Onsite; VoIP; Merchant Svcs/CC Processing; Surveillance Monitoring | Win; Chrome OS; Unix; VMware; Linux |
| Buckeye Broadband Toledo | 500+ | 1965 | Geoff Shook | INTG; Security; DR; Cloud Svcs; Design/Build Network; Remote/Onsite Svcs; VoIP; Telephony; Merchant Svcs/CC Processing; Computer Repair/Upgrade; Virus/Malware Removal; Managed Networking; Wi-Fi | Mac; Win |
| Aktion Associates, Inc. Maumee | 85 | 1979 | Scott Irwin | App Dev; Integration, Virtualization; DR; Cloud Svcs; Design/Build Network Solutions; Software Design/Dev; Security; Remote/Onsite Svcs; Merchant Svcs/CC Processing; eCommerce Solutions | Win; Unix; Linux |
| Comprehensive Data Services Toledo | 5 | 1986 | Mike Weaner | DR; Cloud Svcs; Virtualization/VDI; Security; Design/Build Network Solutions; Remote/Onsite; VoIP; Social Media Mktg Assistance | Win; Mac; VMware |
| Computer Programming Unlimited, Inc. Maumee | 35 | 1986 | Jeanne DeWitt | App Dev; DR; Cloud Svcs; INTG; Virtualization/VDI; Security; Design/Build Network Solutions; Software Design/Dev; Web Maint; Remote/Onsite; VoIP; eCommerce Solutions | Mac; Win; VMware; Citrix |
| Applied Imagination, Inc. Bowling Green | 4 | 1989 | Ken Robie | App Dev; INTG; Virtualization; Security; DR; Design/Build Network; Design/Build Software; Design/Build Web; Web Maint; Remote/Onsite Svcs; VoIP | Mac; Win; Unix; Linux |
| Meyer Hill Lynch, a New Era Tech. Co. Maumee | 40 | 1989 | Jeff Klar | Strategic Consulting; Outsourcing & IT Staffing; Preventative Maint; Cloud Migration Svcs; Virtualization; Wired & Wireless Networks; VoIP Phone Sys; Network, Server & PC Support; Office 365; Data Analysis, Visualization & Reporting (PowerBI) | Win; Linux; VMware; Citrix |
| Perry pro TECH Lima, Findlay, Toledo | 75 | 1990 | Perry Carfagna | INTG; Virtualization; VDI; Security; DR; Cloud Svcs; Remote/Onsite Svcs; VoIP Telephony; Cybersecurity | Win |
| DCT Telecom Group, Inc. Cleveland & Toledo | 52 | 1993 | Todd Walsh | DR; Cloud Svcs; Design/Build Network; VoIP Telephony | Mac; Win; Linux; Unix |
| DMC Technology Group, Inc. Toledo | 28 | 1993 | Pat Sheehan | App Dev/INTG; Virtualization; Security; DR; Cloud Svcs; Design/Build Network Solutions; Software Design/Dev; Remote/Onsite Svcs | Win; IBM Power; VMware |
| Toast.net Internet Toledo | 18 | 1996 | Kevin David | Integration; Virtualization; Security; Cloud Services; Design/Build Websites; Fiber Internet; Cloud Email; Managed Services | Mac; Win; Linux; Unix |
| Amplex Internet Luckey | 40 | 1997 | Mark Radabaugh | Fixed Position Wireless; Fiber Optics; Streaming TV; Enhanced Wi-Fi; VoIP; Web Hosting; Managed IT | Win; Mac; Linux |
| EK Computer Inc. Napoleon, Defiance, Findlay | 24 | 1998 | Bill Brandt | Integration; Virtualization; VDI; Security; Dis Rec; Cloud Services; Design/Build Network; Web Maintenance; Remote/Onsite Services; VoIP Telephony; Merchant CC Processing; eCommerce Solutions | Mac; Win; Linux |
| Modern Data, Inc. Toledo | 20 | 1998 | Jeff Boersma | Virtualization/VDI; Security; DR; Cloud Svcs; Design/Build Network Solutions; Software Design/Dev; Design/Build Web/Mobile Apps; Web Maint; VoIP; eCommerce; Social Media Mktg Assistance | Mac; Win; Unix; Linux |

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BUSINESS PERFORMANCE ADVISOR

What scares me the most: Cybersecurity concerns from the IT Director



by Randy Smith, IT Director

As technology becomes more sophisticated, so do cyber criminals. Even the most well-prepared and protected organization will experience a cyberattack at some point. While there are many things that a company can do to prevent or thwart such an attack, there are certain points of entry that are more vulnerable than others.

Keeping up with the latest privacy and security technology is an important part of protecting your organization. Your employees, however, are by far your biggest

vulnerability. Cyber criminals bank on getting through to that one individual who unwittingly clicks on a phishing link or neglects to practice the security protocols outlined in company policies.

I lose sleep over some of my own employees falling victim to one of these attacks.

Phishing and social engineering attacks

These attacks target employees directly. They can be difficult to spot and can lead to compromised user accounts and ransomware attacks. The best protection is user education and awareness. The more an employee understands about phishing and the value of their personally identifiable information, the less likely they are to fall prey.

Password sharing

When employees share passwords to applications and websites, it can lead to many problems. It can be particularly dangerous when employees have access to banking and other financial websites. Password managers can help by ensuring the passwords are strong and shared only with those people with a need to know.

Limiting employee access to information

It's important for employees to have access to applications and information. However, access should be limited to what is needed to

do their job. A role-based resource policy helps to prevent malicious attacks from inside of an organization. A strong access auditing tool can also help by calling attention to odd employee behavior before it becomes a problem for the organization.

Sound IT policies and up-to-date infrastructure coupled with a strong and ongoing employee training program can help minimize the risk of a potentially devastating cyberattack—and help folks like me get some sleep. Assessing your current IT risks is a good place to start.

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| BizTech Maumee | 20 | 1999 | Michael Brown | INTG; Virtualization; Subscription Svcs; Modern Infrastructure; Security; DR; Cloud Svcs; Network Solutions; Remote/Onsite; VoIP | Mac; Win; VMware; RDS |
| CentraComm Findlay | 35 | 2001 | Lynn Child | Security; Design/Build Network; Remote/Onsite Svcs; Cloud Svcs | Mac; Win; Linux; Unix |
| Mann Technologies, Inc. Williston | 7 | 2001 | Joel Mann | Cloud Svcs; Design/Build Network; Design/Build Web; Web Maint; Remote/Onsite Svcs | Win; Mac; ChromeOS |
| Sonit Systems Archbold | 17 | 2001 | Josh Von Lehmden | App Dev; INTG; Virtualization; VDI; Security; DR; Cloud Svcs; Design/Build Web; Mobile Apps; Web Maint; Remote/Onsite Svcs; VoIP Telephony | Mac; Win |
| Virtual PC's Secor Toledo | 3 | 2001 | Derek Overly | Computer & Network Repair | Win; Max; Linux |
| MetalINK Technologies, Inc. Defiance | 52 | 2006 | Phil Maag | Web Maint; Remote/Onsite; VoIP; Wireless Internet; Hosted Phone Sys; Premium Support; Internet Provider | Mac; Win; Linux |
| Argyle IT SOLUTIONS Perrysburg | 13 | 2011 | Justin Lenkey | INTG; Virtualization; VDI; Security; DR; Cloud Svcs; Design/Build Network Solutions; Design/Dev Software; Mobile Apps; Web Maint; Remote/Onsite Svcs; VoIP; Merch Svcs/CC Processing; eCommerce; Copiers/Printers | Mac; Win; Unix; Linux; VMware; Citrix; iOS |
| Clark Schaefer Hackett Toledo | 20 | 2012 | Jeff Overberg | App Dev; Integration; Virtualization; Security; Disaster Recovery; Cloud Services; Design/Develop Software; Design/Build Websites; Mobile Apps; Web Maintenance; Remote/On Site Services; eCommerce Solutions; Social Media Marketing; | Mac; Win; Azur; AWS**; Android, iOS |
| Advanced Billing & Computing Solutions Sylvania | 3 | 2014 | Josh Weinstein | INTG; Virtualization; Security; Design/Build Network; Web Maint; Remote/Onsite Svcs; VoIP Telephony; eCommerce Solutions; DR | Mac; Win; Linux |

Published 06-21; List includes only those IT Services Providers that responded by deadline; * VDI = Virtual Desktop Interface; VoIP = Voice over Internet Protocol Telephony; CC = Credit Card; VAR = Value-Added Retailer; ERP = Enterprise Resource Planning; POS = Point of Sale; App Dev = Application Development; INTG; Integration; DR = Disaster Recovery; ** AWS = Amazon Web Services

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